



Canada Revenue
Agency

Agence du revenu
du Canada

WINNIPEG MB R3C 3M2

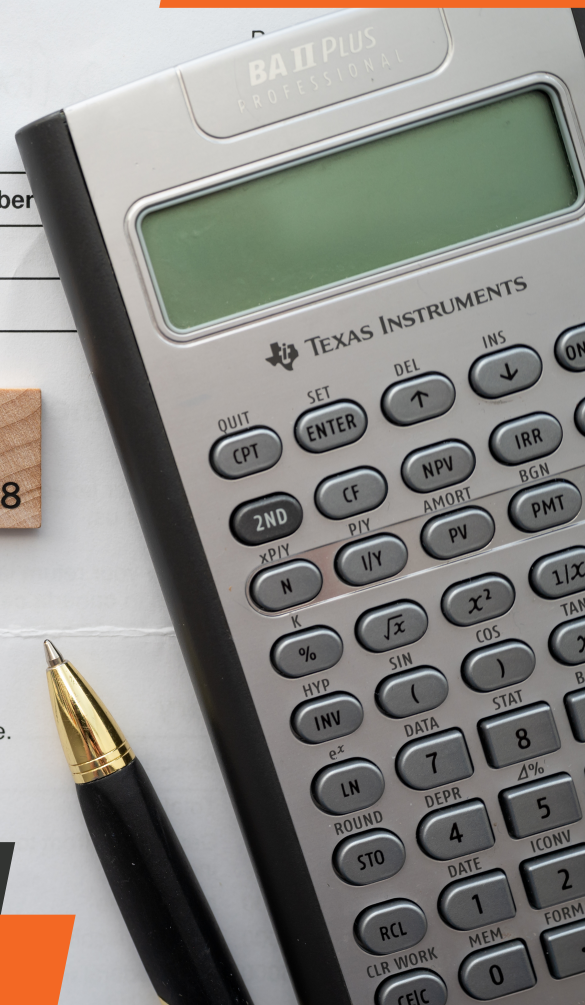
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Notice details

Social insurance number

Tax year

Date issued



BUSINESS FOR SALE

New Brunswick Tax Return Business

Price: \$279,900

Advisor:

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BUSINESS

SUMMARY

A golden opportunity awaits for those seeking to acquire a well-established tax return business with a rich history spanning decades.

This business, renowned for its longevity and excellence, boasts a substantial and loyal recurring client base that has entrusted their financial affairs to its care year after year.

Behind its continued success is a team of dedicated professionals, deeply knowledgeable and committed to delivering top-tier service. The outstanding work culture within the company has not only solidified its reputation but also fostered a sense of unity and purpose among its staff.

This offering presents a rare chance to step into a thriving business with a strong foundation, a dedicated team, and a legacy of financial expertise that is poised for continued growth and success in the ever-evolving world of taxation.



BUSINESS REFERENCE:
2023091JY



INDUSTRY:
Accounting



LOCATION:
**Fredericton,
New Brunswick**



HISTORY:
**Incorporated
1992**



OWNERSHIP:
1 Owner



STAFF:
**11 including
Owners**



LEASE TERMS:
1 Year Remaining



RENT:
\$11.50 psf



TRADING DAYS/TIMES:
**Seasonal
Monday through Saturday**



REVENUE:
\$286,000



ASKING PRICE:
\$279,900



INVENTORY:
n/a

FINANCIAL

SUMMARY

SUMMARY	2018	2019	2020	2021	2022
Total Revenue	\$245,890	\$270,206	\$270,534	\$276,107	\$286,033
Gross Profit	\$245,890	\$270,206	\$270,534	\$276,107	\$286,033
Total Expenses	\$263,718	\$242,137	\$254,731	\$270,953	\$310,332
Net Earnings	-\$17,828	\$28,069	\$49,315	\$28,698	-\$24,299
Total Normalizations	\$88,364	\$87,494	\$55,888	\$75,471	\$126,938
S.D.E. (Seller's Discretionary Earnings)	\$70,536	\$115,563	\$110,472	\$106,533	\$102,639
Year Weighting	5%	5%	15%	25%	50%
Weighted Average Revenue:	\$278,428				
Weighted Average of SDE:	\$103,828				

DISCLAIMER

This summary has been assembled as a first step to assist potential buyers in determining if they wish to request further information regarding this business. The Seller reserves the right to refuse to provide further information in its sole discretion. Any potential buyer is urged to review the actual financial statements and all other relevant documents of the subject business with their own financial and legal advisors. Potential buyers agree that by proceeding further they acknowledge that this Business Summary is merely a snapshot based upon certain assumptions and that these assumptions may be inaccurate or inconsistent with the buyer's goals. The use of any information provided is solely at your own risk.

This Business Summary is provided by The Right Choice Commercial Advisors of the Right Choice Realty (collectively the "Broker").

WOULD YOU LIKE TO KNOW MORE?

If you would like to proceed with your enquiry, please complete and return to us the Non-Disclosure (Confidentiality) Agreement.

NON-DISCLOSURE AGREEMENT

In Consideration of the Right Choice Commercial Advisors (the "Advisor") delivering Confidential Information to the Prospect (the "Prospect") regarding a Business for Sale, the Prospect agrees:

1. Confidential Information will be provided to the Prospect for the sole purpose of assisting them in determining whether they wish to acquire the Business.
2. "Confidential Information" means all written, printed, and electronic materials or oral communications relating to the Business that have been or may in the future be furnished to the Prospect by the Advisor or the Owner of the Business or any agent or representative thereof but does not include any information that is generally available to the public.
3. The Confidential Information will be kept strictly confidential and will not be disclosed to any person except to those persons, agents, representatives, or employees of Prospect (collectively "Representatives") who: (i) are directly involved with evaluating the acquisition of the Business; (ii) have been provided a copy of this Agreement; and (iii) have agreed in writing to abide by the terms of this Agreement. The Prospect personally shall be responsible for any breach of this Agreement by its Representatives.
4. To not disclose to ANY third parties including but not limited to employees, Landlords, or Tenants of the Owner any discussions or negotiations which might occur concerning the Business, the result of any investigation relating to the Business, or the terms, conditions or other aspects of any proposed transaction involving the Business.
5. Upon request by Owner or the Advisor, to either destroy or return to the Advisor all Confidential Information without retaining copies of all or any part thereof or without their Representatives retaining copies.
6. The Confidential Information was assembled by the Owner of the Business for the Advisor and although every effort has been made to provide accurate and complete information neither the Owner nor the Advisor makes any representations or warranties, expressed or implied, as to the accuracy or completeness of the Information or its contents. Prospects must conduct their own investigation and analysis with the assistance of their own Professional Advisors.
7. No proprietary rights, license to or under any trade secrets, copyrights or other right is granted herein or by disclosure of any Confidential Information to the Prospect.
8. The Prospect agrees that it would be impossible or inadequate to measure and calculate the Owner's or the Advisor's damages from any breach of the covenants set forth in this Agreement. Accordingly, the Prospect agrees that if it breaches or threatens to breach any of such covenants, the Owner and/or the Advisor will have available, in addition to any other right or remedy available at law, the right to obtain an injunction from a court of competent jurisdiction restraining such breach or threatened breach and to specific performance of any such provision of this Agreement. The parties further agree that no bond or other security shall be required in obtaining such equitable relief and each party hereby consents to the issuance of such injunction and to the ordering of specific performance.
9. The Prospect agrees that it has had the opportunity to receive legal advice prior to executing this agreement.
10. Any dispute regarding this agreement shall be governed by the laws of the Province of New Brunswick, Canada.

Please indicate your understanding of and agreement to the foregoing terms by signing and returning one copy of this Agreement to the Advisor.

DATED AND AGREED to on this _____ day of _____, 20 ____.

Witness

Prospect

Witness

Prospect

Prospect Company: _____

Prospect Name: _____

Prospect Email: _____

Prospect Phone number: _____

Prospect Address: _____